

ASX Online
Australian Securities Exchange Limited
Level 25
91, King William St
ADELAIDE SA 5000

ACQUISITION OF *eneSolve* BUSINESS



Adelaide, 30 May 2011

Gerard Lighting Group Limited (ASX: GLG), the largest lighting manufacturer and distributor in Australia and New Zealand, announces the acquisition of the **eneSolve** business for a cash consideration of \$980,000.

eneSolve is a national integrated consulting and contracting business that creates and delivers energy efficient solutions to its clients, resulting in significant bottom line operational cost savings.

Mr Simon Gerard, CEO and Managing Director of GLG, said "The acquisition of the *eneSolve* business is a strategically important extension to the Group's current product-focussed offering. It will facilitate the provision of integrated energy efficiency solutions to our customers.

"The *eneSolve* business is perfectly aligned with GLG's existing strategy of developing innovative lighting technologies to drive energy usage efficiencies in a carbon-constrained world," said Mr Gerard.

About *eneSolve*

eneSolve was established as a start-up entity in 2009 by four entrepreneurs, including Simon Gerard in his personal capacity. The Company's products and services are provided to a broad range of industrial companies and retail, commercial and industrial property owners and include:-

- **NABERS** auditing and analysis and improvement projects
- Development and implementation of energy efficiency improvement projects for lighting systems, air conditioning plants, heating and cooling systems, plant and building control systems and compressed air systems
- Development, implementation and management of client compliance programs to meet State and Federal Government legislated requirements including Energy Efficiency Opportunities (**EEO**), National Greenhouse & Energy Reporting (**NGER**) and Commercial Building Disclosure (**CBD**) programs
- Sale of a broad range of lighting products and solutions

"In an environment of rising energy costs, customer needs are evolving from wanting an efficient light source to that of requiring a lighting solutions company that will manage and monitor their overall lighting installation for best performance", Mr Gerard said.

GERARD

L I G H T I N G

Gerard Lighting Group Ltd.
ABN 16 141 079 594

101 Port Wakefield Road
Cavan, South Australia 5094

PO Box 186, Enfield Plaza
South Australia 5085

Telephone +61 8 8139 7332
Facsimile +61 8 8139 7325



GLG is acquiring the business of eneSolve including the name, IP, processes, ongoing projects and people.

There will be no immediate impact on GLG's earnings in the 2011 and 2012 financial years as a result of the eneSolve acquisition but Mr Gerard noted that the Board is pleased to add to the Group a business that, in collaboration with GLG's existing intelligent lighting product (iLP) range, has significant growth potential.

GLG notes that while Mr Simon Gerard was previously a founding shareholder and director of the vendor entity, eneSolve Pty Ltd, he has agreed to forgo any consideration or other pecuniary benefit for his interest.

For more information, please contact:

Simon Gerard
08 8139 7332

About the Gerard Lighting Group

Gerard Lighting is the largest manufacturer and distributor of lighting products in Australia and has been listed on the Australian Securities Exchange since May 2010.

Gerard Lighting is the company behind Australia's most comprehensive group of major lighting brands. The Group's brand portfolio incorporates Pierlite, Sylvania, Crompton, Moonlighting, Inlite and Austube, all of which are leading lighting businesses in their respective market segments.

